

Message Text

LIMITED OFFICIAL USE

PAGE 01 BRUSSE 01285 091729 Z

61

ACTION EB-11

INFO OCT-01 EUR-25 ADP-00 L-03 CAB-09 CIAE-00 COME-00

DODE-00 INR-09 NSAE-00 RSC-01 FAA-00 DOTE-00 SS-14

NSC-10 RSR-01 /084 W

----- 011954

R 091654 Z MAR 73

FM AMEMBASSY BRUSSELS

TO SECSTATE WASHDC 6829

INFO AMEMBASSY THE HAGUE

LIMITED OFFICIAL USE BRUSSELS 1285

E. O. 11652: N/ A

TAGS: ETRN, BE

SUBJECT: CIVAIR - SABENA CARGO RATES

REF: BRUSSELS 1170

1. WHILE WE STILL HAVE NO DEFINITIVE COMMENTS ON OUR NOTE CONCERNING SABENA CARGO RATES, DERENNE HAS GIVEN US SOME INITIAL REACTIONS. HE POINTS OUT THAT IATA TRADITIONALLY MAINTAINED A TWO CENT DIFFERENTIAL BETWEEN PARIS/ BRUSSELS/ AMSTERDAM AND GERMAN POINTS IN THE PAST. HE AGREED THAT RATES OF AT LEAST 30,000 KILOS COULD BE AFFECTED BY DIFFERENTIALS SINCE THESE LARGER CONSIGNMENTS ARE ASSEMBLED BY TRUCKING FROM SURROUNDING AREA.

2. HE NOTED THAT EARLIER, WHEN RATE WAS FAVORABLE TO GERMAN POINTS, BELGIAN AND DUTCH FREIGHT TENDED TO BE DIVERTED TO GERMANY. HE WOULD NOT BE SURPRISED THEREFORE THAT IF THE RATE SITUATION WERE REVERSED, THIS FREIGHT WOULD FLOW BACK TO BELGIUM AND THE NETHERLANDS. HE TENDED TO BELIEVE THAT THE NEWLY PROPOSED SABENA RATES ONLY RESTORED THE TRADITIONAL LOGICAL RATE RELATIONSHIP WHICH HAD BEEN DISTORTED BY THE US/ FRG AGREEMENTS. STRAUSZ- HUPE

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*** Current Handling Restrictions *** n/a

*** Current Classification *** LIMITED OFFICIAL USE

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